

# Capitalizing on the value of your practice today and in the future



Bank of America Practice Solutions, the exclusive Member Savings Partner of the Massachusetts Dental Society, cordially invites you to attend this rewarding, fast paced seminar about planning your future. Choose from two convenient locations and times listed on the right. This program will give you a solid foundation of what you'll need to do to prepare your practice for transition. Don't miss this opportunity to start planning your future and maximize the value of your practice. Contact us today to reserve your spot.

## Topics of discussion

- Exploring various transition options
- Planning for an associate
- Is a buy-in/buy-out a good transition option
- Practice valuations and what factors have the most impact on value
- Practice value from the lender's perspective
- How financial planning is a key ingredient to transition planning
- How to increase your value through practice enhancements

## Panel of experts

**Jean Fallago, JD, LLM** — Almonte Fallago Group, Ltd

**Richard Fallago, JD, LLM** — Fallago Law Associates

**Harold E. Briggs Jr. CPA/PFS, CFP** — Briggs Advisory Group

**Caitlin O'Rourke** — VP Dental Acquisitions, Bank of America Practice Solutions\*

## Boston, MA

Wednesday, April 19, 2017

**Time:**

Registration: 5:30 p.m. – 6:00 p.m.  
Seminar: 6:00 p.m. – 9:00 p.m.

**Location:**

Wyndham Boston Beacon Hill  
5 Blossom Street  
Boston, MA 02114

## Framingham, MA

Friday April 28, 2017

**Time:**

Registration: 8:30 a.m. – 9:00 a.m.  
Seminar: 9:00 a.m. – 12:00 p.m.

**Location:**

Sheraton Framingham  
1657 Worcester Road  
Framingham, MA 01701

**Space is limited,  
enroll today!**

RSVP by email:  
**dg.seminar@bac.com**

or by phone:  
**614.254.3650**

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